



**Monika Srivastava**  
Partner

Max Towers  
7th & 8th Floors  
Sector 16B, Noida  
Gautam Buddh Nagar 201 301  
India  
T: +91 120 479 1000  
F: +91 120 474 2000  
E: [monika.srivastava@khaitanco.com](mailto:monika.srivastava@khaitanco.com)

**Practices:**

Mergers & Acquisitions  
Joint Ventures & Collaborations  
VC and CVC  
Private Equity

**Education:**

B.A. LL.B. (Hons.) National Law  
School of India University (2008)

**Professional Affiliations:**

Law Society of England and Wales,  
U.K  
Bar Council of Uttar Pradesh

Monika is a partner in the Corporate M&A practice group and is based in New Delhi.

Her practice covers private M&A, strategic investments, joint ventures, VC and CVC investments, and de-spac business combinations. In addition, she leads the educator sector practice at the firm and has considerable experience in the sector having represented prominent Indian and global education and ed-tech companies, financial sponsors and universities on a range of matters including investments, acquisitions, strategic alliances and regulatory issues. In addition, Monika does a lot of work in the tech sector and holds certain key client relationships such as Salesforce.

Monika worked at Linklaters LLP in London for a few years before joining the firm. She is a dual qualified lawyer with over 16 years of experience. She is recommended by clients for her pragmatic approach to deal-making, commercial acumen and in-depth sectoral knowledge. She is an independent director on the boards of two leading Indian companies and trusted strategic advisor to her clients. She also regularly publishes articles on M&A and sectoral issues in leading Indian publications.

**Representative Matters:**

Some of the clients that Monika has advised and represented are set out below:

- **RMG** on its de-spac business combination with Renew Energy.
- **Salesforce's** strategic partnership with Iqvia and India leg of various global transactions including acquisition of Slack.
- **Salesforce Ventures** on its investments in Darwinbox, Atlan, Razorpay and Hashnode.
- **Yamaha** and **Mitsui** on investment in World of River Limited, Inc. (River).
- **Sommet Education** on acquisition of controlling stake in Indian School of Hospitality.



- **Coursera** on investment in an early-stage Indian ed-tech company.
- **Cognita** on potential acquisition of a leading K-12 school in Karnataka.
- **Temasek's ABC World Asia** on its Series E investment in Vedantu and subsequent acquisition of additional stake through a secondary purchase.
- **Upgrad** on acquisitions of Global Study Partners, Insofe Education, Harappa Learning, Centum Learning, and Wolves Recruitment, and multiple potential acquisitions in the higher education and upskilling sectors including Udacity.
- **Laureate International Universities** on various investments in higher education and subsequent exit and sale to GUS.
- **Keypath Education International** on its entry into India for providing recruitment and marketing services to select universities.
- **PhysicsWallah** on collaborations with foreign universities.
- **GUS UK** on various contractual, legal and regulatory matters.
- **GUS India** on acquisition of Edvancer.
- **Amity Group** on strategic investment by Avenu in its ed-tech company Univo.
- **AdmitKard** on its fund raise from various investors, including GSV Ventures.
- **Knowledge Planet** on the sale of its business to PhysicsWallah.
- **Gameskraft** on its potential greenfield investment in K-12 school segment.
- **Advent International** on acquisition of controlling stake in Manjushree Technopack Limited.
- **Apax Partners** on India leg of its global joint venture with Accenture for the Duck Creek business.
- **Duck Creek Technologies LLC** on the India leg of global acquisition of Outline Systems Inc.
- **Bandhan Bank** and its holding company in connection with IFC's and GIC's investment and reorganization of Bandhan's microfinance business.
- **MUFG** on the India leg of the global acquisition of Link Administration Holdings Limited (Link).
- **General Atlantic** on its potential investment in a K-12 education company.
- **Providence** on its proposed investment in an education services company.
- **Unison** on its strategic collaboration and licensing arrangement with Wellington Schools, UK.
- **Narayana Group** on investment by Banyan Tree.
- **CX Partners** and a consortium of investors on debt investment in Nspira, the educational services provider to Narayana Group of Institutions and restructuring of Narayana Group.
- **TA Associates** on its investment in Fincare Small Finance Bank.



- **Bioclinica, Inc** on India leg of the global acquisition of Synowledge LLC.
- **Laboratory Corporation of America Holdings** on the India leg of the global acquisition of Sciformix Corporation.
- **Deluxe Entertainment Services** on India leg of multiple global transactions involving carve-out of and sale of certain business verticals.
- **Bluecore Inc** on the India leg of the global acquisition of Betaout.
- **HCA International Limited** on its proposed joint venture in India to set up speciality oncology clinics.
- **Stanford University** on structuring various educational programmes offered in India and other legal and regulatory matters.
- **Johns Hopkins University** on various structuring, legal, regulatory and advisory matters.
- **World Education Services** on various corporate governance, legal, regulatory and advisory matters.
- **St. Lawrence College of Applied Arts and Technology** on various legal and taxation matters.
- **King's College** on various governance, legal, regulatory and advisory matters.
- **Boise State University** on various legal and regulatory matters.
- **Manchester Metropolitan University** on its service arrangements.
- **Law School Admission Council, Inc.** on various legal and regulatory matters.
- **Yale University** on various legal, regulatory and advisory matters.
- **Birmingham City University** on various legal, structuring, regulatory and advisory matters.
- **Child Fund International** on restructuring its Indian operations and various regulatory matters.
- **The British School** on various education and regulatory matters.
- **Environmental Defense Fund** on structuring its proposed entry in India.
- **Education in Motion** on its potential entry into the K-12 school segment in India. (*confidential*)
- **Mobius Foundation** on structuring and establishment of its K-12 business in partnership with a leading UK based education group.
- **Thapar University** on internal restructuring and various higher education regulatory matters.
- **Jio University** on various higher education regulatory issues in relation to establishment of its greenfield institution of eminence.
- **Shiv Nadar University** on various higher education regulatory issues.
- **Mahindra University** on various operational, structuring, legal and regulatory matters.
- **University of Petroleum and Energy Studies (UPES)** on various higher education regulatory matters.
- **Lovely Professional University** on various structuring, legal and regulatory matters.



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*Advocates since 1911*

- **LN Mittal Institute of Innovation and Technology** on various legal and regulatory matters.
- **Galileo Global Education** on various collaborations with Indian partners and other interests in Indian higher education.
- **Cintana** on strategic alliance with Northcap University.
- **RP-Sanjiv Goenka Group** on various K-12 school regulatory matters.
- **JSW Group** on its proposed entry in the Indian education sector. (*confidential*)
- **Aditya Birla Group** various structuring, legal and regulatory matters.
- **Classplus** other various corporate governance and legal matters.
- **Pearl Academy** on various higher education regulatory issues.